



MEDIA STATEMENT

STRICT TENDER COMPLIANCE KEY TO ARMSCOR'S SUCCESS

Date: Tuesday, 25 October 2016

The long-awaited issuing of the tender for the lease of an intercontinental aircraft for the SA Air Force – ETEL/2016/130 - has been cancelled, after a rigorous and highly intensive evaluation process.

The tender was issued on 17 August 2016 with bidders invited to submit bids in response to a specific set of criteria ranging from aircraft requirements and technical specifications amongst other requirements.

Potential bidders were notified to respond to individual items in the lease and indicate compliance to the specifications outlined. Bidders were also advised to add the necessary motivations as to why the offer complies with the criteria listed. Any non-compliance would lead to the offer being eliminated from further evaluation.

Although initially excited at the responses received to the tender, CEO Kevin Wakeford reported that none of the bids achieved a full score satisfactorily in the overall evaluation, thus prompting the cancellation of the tender.

'The decision to cancel the tender was not an easy one to take considering that we had to cancel the previous one due to a no successful bid', said Wakeford.

A myriad of reasons led to the decision, but the driving force was our mandate which is to procure the best technology and defence matériel and equipment on behalf of our primary client and key stakeholder, the South African National Defence Force (SANDF).

'It's back to the drawing board for us, and we will maintain our unwavering insistence on total compliance in every aspect of the requirements. The Department of Defence and Military Veterans expects no less from us', concluded Wakeford.

-ENDS-



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