



APPLICATION FOR A CONTRACTING AUTHORISATION TO SUPPLY ARMAMENT AND / OR RELATED TECHNOLOGIES AND / OR SERVICES

Please send to:

Directorate for Conventional Arms Control
Defence Secretariat
Private Bag X 910
Pretoria 0001

Date of application :	
Applicant's reference:	
Classification of this information:	
Date received :	Registry No :

1.	FULL DETAILS OF APPLICANT			
1.1	Postal Address		Street Address	
1.2	Telephone No :		Facsimile No:	
1.3	Trading as		e-mail:	

	APPLICATION IN TERMS OF THE MARKETING PERMIT			
2.	<p>I, the applicant, hereby apply for a contracting approval in terms of the stipulations of my marketing permit, number AMP.....which was issued in terms of the Armaments Development and Production Act, 1968 (Act No 57 of 1968) and subsequent Government Gazette Notice, governing the marketing of armaments, related products, technologies and services, to SELL the armaments / goods / technologies / services as detailed, to the END USER as detailed herein, subject to the conditions contained herein. Note: Provide a separate list if more than one marketing permit applicable.</p>			

	DETAILS OF END USER			
3.1	Country		Name of Organisation	
3.2	Official Address			
3.3	Telephone No:		Facsimile No:	
3.4	Contact Person		Rank / Title	Appointment:
3.5	State whether End User is -	a. Private concern (Yes / No)		Note: In the case of a Private Concern a company profile and Government authorisation to deal in armaments must be provided separately
		b. Government Inst (Yes / No)		

	DETAILS OF CONTRACTING PARTY (if other than in par 3 above)			
4.1	Country		Name of Contracting Party:	
4.2	Official Address			
4.3	Telephone No:		Facsimile No:	
4.4	Contact Person		Rank / Title	Appointment
4.5	State whether Contracting Party is -	a. Private Concern (Yes / No)		Note: In the case of a Private Concern a company profile and Government authorisation to deal in armaments must be provided separately.
		b. Government Inst (Yes / No)		

5.	Is there an Agent involved (Yes/No)		If the answer to 5. is Yes please furnish the following details:	
5.1	Full Name of Agent			
5.2	Name of Agents organisation			
5.3	Official Address			
5.4	Telephone No		Facsimile No	
5.5	Are the parties referred to in either or both paragraph 3 and 4 aware of the intervention of the Agent mentioned in par 5.1 and do they approve of such involvement (Yes / No)			
5.6	Are agent's commissions being paid? (Yes / No)		Are other commissions / monies being paid (Yes / No)	
5.7	If the answer to 5.6 is yes, is the commission subject to non-disclosure? (Yes / No)			
5.8	If the answer to 5.7 is no, what percentage of the contract amount will be paid in commissions and to whom will the monies be paid?			
5.9	Do you wish to draw the attention of the Committee to any other issue or matter? (Yes / No)			

6.	Did you verify the bona fides of ALL the parties involved in this contract (Yes / No)	
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7.	Did you relay to your END USER the SA Governments requirements for an End User Certificate, the Delivery Verification Certificate and SA's commitments under the United Nations Register of Conventional Arms? (Yes / No)			
7.1	Description (as per the Marketing Permit) of the goods / products / technology / services intended for transfer			
	Item	Description		Quantity
7.2	Please give a breakdown of how delivery of above will be effected - separate list if necessary please (to coincide with export applications)			
	Item number	Quantity	Production Completed (date)	Planned Shipping Date(s)

8.	What is the total value of this proposed contract?	ZAR	
8.1	What is the price basis of the contract (please mark with X)	8.2	PAYMENT SCHEDULE
	1. Free on board (FOB)	<u>Date</u>	<u>Amount [ZAR]</u>
	2. Cost, Ins & Freight CIF ♦		
	3. Cost & Freight (C&F)		
	4. Free into store (FIS) ♦		
	5. Free on rail (FOR)		
	6. Delivered duty paid ♦		
	7. Delivered duty unpaid ♦		
	8. Ex works / factory		
	9. Free alongside ship (FAS)		
	♦ NB: ADVISED BASIS FOR DELIVERY	TOTAL	

8.3	What will the method of payment be?				
8.3.1	Advance payment	(Yes / No)	% :	Value:	
8.3.2	Balance by means of?				

8.4	Is this contract the result of a Defence Industrial Participation agreement that the foreign company / organisation placing the order might have with Armscor?	(Yes / No)	
8.5	Does your client (End User) require Armscor Quality Department to conduct product acceptance?	(Yes / No)	
8.6	Indicate (X) of which of the following is applicable to this application:	Remarks	
	Order placed by the client		
	Response to a call for a Tender		
	Response to a Request for Information (RFI)		
	Response to a Request for a Proposal (RFP)		
	Focussed Marketing Drive by Applicant		
8.7	Are there any counter trade obligations required from SA, your company/organisation or any other SA company / organisation?	(Yes / No)	
8.8	If your answer to 8.7 is Yes please provide full details of such implications separately		

9.	Indicate the dates when the proposed contract will be completed for the following:			
		Date		Date
9.1	Hardware delivery		9.6	Joint venture project
9.2	Technology transfer (Note: Also answer question 11)		9.7	Refurbishment
9.3	Commissioning of plant (if applicable)		9.8	Upgrading
9.4	Guarantee commitments		9.9	Training
9.5	Logistic product support			

10.	Will you have to provide the following:	Yes / No	Valid until	Value
10.1	Performance Bond			ZAR
10.2	Participation Bid Bond			ZAR
10.3	Bank Guarantee			ZAR
10.4	Any other guarantees envisaged?			ZAR

11.	Please answer the following questions in relation to the technology involved in this contract (also applicable when selling products).			
11.1	(a) Can SA lose control of this technology?	(Yes / No)	a	
	(b) Is the country to be exported to in a position to copy the technology?	(Yes / No)	b	
11.2	Who owns the technology rights (immaterial property rights / patents)?			
11.3	Who funded the development of this technology (Government / other)?		To what amount?	
11.4	What was the development cost of this product?		ZAR :	
11.5	Where on the life cycle curve is this technology?			
11.6	Is this technology old/new or relatively old/new?			
11.7	What advantages are there for the industry / applicant if this technology is alienated through its export ? If necessary, motivate separately.			
11.8	Are there any further developments of this technology, or is new technology anticipated?			
11.9	What is the arrangement for licence fees, technology rights and / or royalties?			
11.10	Will the foreign licensee be allowed to re-export the product. If yes, to which countries and under what conditions?			
11.11	Is there an Armscor / SANDF member who can comment on the details provided in Par 11?			(Yes / No)
11.12	If the answer to 11.11 is "Yes" provide the name and telephone number of the person	Name	Telephone No:	

12.	Will you apply for CGIC cover? (Yes / No)		Amount [ZAR]:	
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13.	DECLARATION BY APPLICANT			
I the undersigned duly authorised thereto, hereby declare that the information furnished in this application is a true and correct reflection of such information. I have taken note that any false declaration made is punishable in terms of the stipulations contained in Act 57/1968.				
SIGNATURE		NAME		CAPACITY
Telephone No:		Facsimile No:		e-mail: